

# COMPENSATION PLAN

Name:

Position:

Date:

## Pay Analysis

Hourly Base Pay	\$15.00
Hours Per Week	20
Monthly Base Wages	\$ 2,600.00
Annual Base Pay	\$31,200.00

Monthly Consultation Sales	Comm %	Monthly Comm	Annual Comm
\$ 25,000.00	3%	\$ 750.00	\$ 9,000.00
\$ 50,000.00	3%	\$ 1,500.00	\$ 18,000.00
\$ 75,000.00	3%	\$ 2,250.00	\$ 27,000.00
\$ 100,000.00	3%	\$ 3,000.00	\$ 36,000.00
\$ 150,000.00	3%	\$ 4,500.00	\$ 54,000.00

Retail Sales - Goal 10% of Sales	Comm %	Monthly Comm	Annual Comm
\$ 2,500.00	10%	\$ 250.00	\$ 3,000.00
\$ 5,000.00	10%	\$ 500.00	\$ 6,000.00
\$ 7,500.00	10%	\$ 750.00	\$ 9,000.00

Package Analysis	%	Description	Annual	Monthly
Hourly Base	20 HRS/WK		\$31,200.00	\$2,600.00
Monthly Commission	3%	Est \$75K over	\$ 27,000.00	\$2,250.00
Retail Product Sales Commission	10%	Est \$5K/Mo	\$ 6,000.00	\$500.00
Product Allowance			\$ 1,000.00	
Insurance Benefits			\$ -	\$0.00
Retail Product Discount	50%			
Surgical or Procedure Allowance			\$ 10,000.00	\$833.33
Paid Time Off - Value				
Other				
Total Compensation			\$75,200.00	\$6,266.67

Employee Signature:

Manager Signature:

Date: