

COMPENSATION PLAN

Name:

Position:

Date:

Pay Analysis

Hourly Base Pay	\$25.00
Hours Per Week	40
Monthly Base Wages	\$ 4,333.33
Annual Base Pay	\$52,000.00

Sales over Goal Per Month		Comm %	Monthly Comm	Annual Comm
\$	10,000.00	2%	\$ 200.00	\$ 2,400.00
\$	20,000.00	2%	\$ 400.00	\$ 4,800.00
\$	30,000.00	2%	\$ 600.00	\$ 7,200.00
\$	40,000.00	2%	\$ 800.00	\$ 9,600.00
\$	50,000.00	2%	\$ 1,000.00	\$ 12,000.00

New Hire Training Bonus for the Manager		Per Each
One Time Fee Per New Hire	\$	250.00

Cost Savings Bonus		Comm %	Monthly Comm	Annual Comm
\$	2,500.00	10%	\$ 250.00	\$ 3,000.00
\$	5,000.00	10%	\$ 500.00	\$ 6,000.00
\$	7,500.00	10%	\$ 750.00	\$ 9,000.00

Package Analysis	%	Description	Annual	Monthly
Hourly Base			\$52,000.00	\$4,333.33
Spa Bonus for Manager Over Goal	2%	Est \$20K over	\$ 4,800.00	\$400.00
Product Allowance			\$ 1,500.00	
Insurance Benefits			\$ 3,600.00	\$300.00
Retail Product Discount	50%			
Surgical or Procedure Allowance			\$ 10,000.00	\$833.33
Paid Time Off - Value		15 Days	\$ 3,000.00	\$250.00
Cost Savings Bonus	10%	Est \$5K/Mo	\$ 6,000.00	\$500.00
Other				
Total Compensation			\$80,900.00	\$6,741.67

Employee Signature:

Manager Signature:

Date: